



Longaberger® Lover's Test

1. The Longaberger® Company was founded by Dave Longaberger in:
 - a. 1958
 - b. 1973
 - c. 1980
 - d. 1962
2. Longaberger® baskets are made in:
 - a. Hartville, Maryland
 - b. Newark, Ohio
 - c. Weaver, South Carolina
 - d. Dresden, Ohio
3. Longaberger® wrought iron products are:
 - a. Hollow
 - b. Pigeon Forged
 - c. Machine Pressed
 - d. Hand Forged
4. Longaberger's® durable pottery is:
 - a. Cracked
 - b. Vitrified
 - c. Petrified
 - d. Hard baked
5. Longaberger® baskets are made using wood from what tree?
 - a. Oak
 - b. Maple
 - c. Cedar
 - d. Mimosa
6. All regular line Longaberger® products are available for you to view in the:
 - a. Bunches of Baskets catalog
 - b. Baskets & Things catalog
 - c. Wish List
 - d. Basket Heaven catalog
7. The Housekeeper Basket will hold how many pounds:
 - a. 15
 - b. 25
 - c. 30
 - d. 50
8. Longaberger® protectors are used to:
 - a. Add to your basket's life
 - b. Measure your basket's size
 - c. Reduce your basket's size
 - d. Prevent unwanted baby baskets.
9. Exclusive products are available to members of the:
 - a. Basket Lover's Club
 - b. Dreamweaver's Club
 - c. Dave's Fan Club
 - d. Collector's Club
10. Longaberger® fabric accessories make decorating easy by:
 - a. Texture enhancing
 - b. Clashing
 - c. Combining Styles
 - d. Coordinating

ATTENTION CONSULTANTS:

Use these questions to help you walk through a show and hit on all the important facts you wish to present.

Question	Point to make/bring out
1.	Tell history of company
2.	Talk about Homestead
3.	Talk about wrought iron products
4.	Talk about pottery
5.	Talk about baskets/materials/weaving process
6.	Share Wish List
7.	Show this or another new basket and talk about new line
8.	Talk about protectors
9.	Highlight Collector's Club
10.	Show and talk about fabric accessories